| DIVISION: WFD&CE | FISCAL YEAR: 2007 |
|---|-------------------------------------|
| Department 1: | NECC STRATEGIC THEME: 2 |
| Department 2: | NECC Key Performance Indicator: N/A |
| Note: there may be no "Department 1 or 2" | |

| Strategic Initiative | Indicator (the specific) | Baseline | Outcome Measure / Target | Results |
|---|--|---|---|---------|
| #1 To grow Workforce Development & Community Education courses and programs. | Increase: a. WFD&CE revenues b. WFD&CE seats | a. \$937,771 in FY06 b. 8373 seats in FY06 | a. Add \$46,888 (5%) in FY07 b. Add 257 seats (3%) in FY07 | Results |
| | | | | |

| DIVISION: WFD&CE | FISCAL YEAR: 2007 |
|---|-----------------------------------|
| Department 1: | NECC STRATEGIC THEME: 2 |
| Department 2: | NECC Key Performance Indicator: 6 |
| Note: there may be no "Department 1 or 2" | |

| Strategic Initiative | Indicator (the specific) | <u>Baseline</u> | Outcome Measure / Target | Results |
|--|---|---|--|---------|
| #2 Increase the management capability to capture and report our programs and students. | Increase: a. The % of WFD&CE programs captured on Banner. b. The % of WFD&CE students captured on Banner. | a. 96.9% of programs were captured on Banner in FY06. b. 73.8% of students were captured on Banner in FY06. | a. Capture 98.1 % of WFD&CE programs in Banner. b. Capture 74.3% of EFD&CE programs in Banner. | Kesuits |
| | | | | |

| DIVISION: WFD&CE | FISCAL YEAR: 2007 |
|---|------------------------------------|
| Department 1: | NECC STRATEGIC THEME: 1 |
| Department 2: | NECC Key Performance Indicator: 10 |
| Note: there may be no "Department 1 or 2" | |

| Strategic Initiative | Indicator (the specific) | Baseline | Outcome Measure / Target | Results |
|--|--|--|--|---------|
| #3 Create new programs in response to community needs. | Indicator (the specific) New WFD&CE programs. | Offered 5 programs in FY06: 1. Methuen Community Education 2. Entrepreneurial Training Program 3. Disney Keys to Excellence Workshop 4. MSSC Production Technician Certification Test Center 5. Town of Andover | Outcome Measure / Target Offer 2 additional programs in FY07. | Results |
| | | 5. Town of Andover Employees' credit programs | | |

| DIVISION: WFD&CE | FISCAL YEAR: 2007 |
|---|------------------------------------|
| Department 1: | NECC STRATEGIC THEME: 1, 2 |
| Department 2: | NECC Key Performance Indicator: 10 |
| Note: there may be no "Department 1 or 2" | |

| Collaborative efforts with other organizations, external to the college. Increase the number of actual collaborative programs involving WFD&CE. Seven collaborative programs / initiatives in FY06: 1. MVWIB BEST grant for ESL 2. GMVHRA chapter of SHRM 3. MassMEP USDOL grant 4. Lawrence Rotary literacy program 5. DPH satellite broadcasts 6. MassMEP Lean Partnership Program | Strategic Initiative | Indicator (the specific) | Baseline | Outcome Measure / Target | Results |
|--|--|--|---|---------------------------------|---------|
| 7. Disney Keys to Excellence Program | #4 Collaborative efforts with other organizations, | Increase the number of actual collaborative programs involving | Seven collaborative programs / initiatives in FY06: 1. MVWIB BEST grant for ESL 2. GMVHRA chapter of SHRM 3. MassMEP USDOL grant 4. Lawrence Rotary literacy program 5. DPH satellite broadcasts 6. MassMEP Lean Partnership Program 7. Disney Keys to | Add 2 collaborative programs in | Results |